

CUNY: A Mission of Access for the "Whole People"



Barriers to Degree Attainment For Adult Learners:

- 1- Jobs
- 2- Children
- 3- Commuting Distance
- 4- Challenging Schedules



Educational Attainment in NYC

- 2.84 million working-age adults across the five boroughs do not have a four-year degree or higher.
- In every borough but Manhattan, the number of working-age adults with a high school diploma or less outnumbers those with a bachelor's degree.
- Nearly 700,000 working-age New Yorkers have some college but no degree.





One Critical Solution



Adult degree seekers:

- 91% planned to take online courses
- 69% planned to enroll in a mostly or completely online program

Nationally:

- Online programs have been a growing percentage of overall enrollment each year since 2012
- In 2020, 50% of master's degrees earned were in online programs
- Graduate enrollment growth since 2012 driven entirely by students in partially or fully online study





Current Online Programming at CUNY

- 140 fully online programs across the 25 campuses certificate programs, associate degrees, bachelor's degrees, master's degrees
- ~4.5% of CUNY's total program offerings.
- Well behind comparator systems and single universities (typically 10% to 40% of offerings)
 - e.g., SUNY, UCF, UFL, PSU, MSSU, UofL, ORState



Current Online Program Distribution



Campuses with

- 1+ online programs: 18
- 6+ online programs: 6
- 10+ online programs: 4



Our Plan: From SPS to OAA



- Conduct Market Research to Identify National Demand for Online Programs
- Build and Provide Centralized Leadership and Expertise in Online Program Development and Management
- Incentivize the Rapid Development of Online Programs by CUNY Faculty Delivered by CUNY Schools with Central Support



Important Qualifiers:



- Will <u>NOT</u> Offer Online Programs
- Will NOT Mandate Faculty or School Participation in the Creation of Online Programs
- Will NOT Centralize All Staff Needed to Maintain and Refresh Programs Once Developed; Staffing Will be Primarily at the College Level Enabled in Part by Growing Tuition Revenue from Online Programs

A Key Strategy: Rapid Acceleration to Program Launch

AY 2022-23

- Conduct national market demand research and CUNY gap analysis
- Identify, and develop up to 40 online options for existing on-ground programs to begin program delivery in Fall 2023 or as soon as possible thereafter.
- Execute marketing strategy for online programs

AY 2023 - 24

Develop and Launch ~40 online programs

AY 2024 - 2025

Develop and Launch ~40 online programs



The Timeframe of Typical Online Program Development

10 to 20+ weeks <u>per course</u> at campuses with defined online course development processes and instructional design resources

Typically 10+ courses in the major must be developed for a program plus general education options

Critical marketing period is typically at least 6 months before enrollment



A Major Challenge: Lack of Capacity at CUNY

Staffing: Existing Capacity on Campuses

Instructional Designers 16 FTE (11 campuses)

Faculty Instructors unlimited

Online Academic Support 10 FTE

Faculty Development Support 10 FTE

CUNY Online has 7 Instructional Designers and is planning to hire additional designers



The Urgent Need for Short-Term Outsourcing

- Immediate Action Needed to Affect 23-24 Academic Year or as soon thereafter as possible
- Student demand for online programming is at an all-time high; in-person enrollment is declining
- Infusion of new tuition revenue needed to support long-term staffing of online education personnel
- The level of staffing required to catalyze program development is not needed or sustainable long-term.



A Hybrid, Phased Solution

 Fully utilize campus and CUNY Online resources before using outside support.



- Utilize outside partner for 2-3 years as needed to quickly close gaps in campus capacity and expertise.
- Reduce use of external services as campuses increase capacity and expertise.
- Bring services in-house within 3 years after which online courses/programs will be developed, delivered and maintained by regular faculty and staff at CUNY's campuses.



RFP for Short-Term Collaboration with Outside Partner

FY23

Up to 40 online <u>programs</u>
(+/- 590 online <u>courses</u>, including up to 150 gen ed courses)

FY24

- Up to 40 online programs
- (+/- 440 online courses)

FY25

- Up to 30 online programs
- (+/- 320 online courses)

